

Nilanjana “Nel” Dutt

Bocconi University
Department of Management
and Technology
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Academic Positions

Bocconi University

Associate Professor, Department of Management
and Technology

September 2021-Present

Assistant Professor, Department of Management
and Technology

September 2013-2021

iCRIOS Director

January 2025-Present

BIDSA Fellow

IEP@BU Fellow

London Business School

Visiting Professor, Department of Strategy &
Entrepreneurship

February-June 2019

NYU Stern

Visiting Professor, Management and
Organizations Department

September-December
2019

Education

Duke University: Fuqua School of Business

Ph.D. Business Administration, Strategy

May 2013

Dartmouth College: Thayer School of Engineering

M.E.M. Engineering Management

June 2007

B.E. Environmental Engineering

June 2006

Colby College

B.A. Computer Science and Mathematical Sciences

May 2005

Summa Cum Laude, Phi Beta Kappa

Awards & Service

Associate Editor *Organization Science*, September 2024 – Present

Cariplo Foundation Grant, (€197,000), 2024 – 2026

TIM Executive Committee Member 2022-2024 (Elected)

Associate Editor *Strategic Entrepreneurship Journal*, June 2021– June 2024

STR Junior Faculty PDW Organizer AoM 2020

Strategic Management Journal, Best Reviewer Award, 2022

Internal Grants, Bocconi University (€40,000), 2021, 2022

STR Executive Committee Member 2018-2020 (Elected)

Research Award, Bocconi University, 2014, 2016, 2019, 2020, 2021, 2022

Teaching Award, Bocconi University, 2020

DRUID Conference Keynote Debate, 2019

SEI Executive Committee, 2020 – Present (Invited)
 STR Division Executive Committee member: 2018-2020 (Elected position)
 Strategic Management Society Rep-at-large: Knowledge and Innovation
 Track, 2015–2017 (Elected position)
 Junior Grant, Bocconi University (€10,000), 2015
 PARISS Fellowship (\$17,000), Duke University, 2012-2013
 Selected as Aspen Institute’s “Beyond Pinstripes” Fellow, 2008-2009
 Fondazione IRI Summer School, “Managing Organizational Learning and
 Change,” 2008
 Duke University Graduate Fellowship, Duke University, 2007-2012.
 Academic Scholarship, Thayer School of Engineering at Dartmouth College,
 2005-2007
 Phi Beta Kappa, Colby College, Spring 2005

Refereed Publications & Conference Proceedings

1. **Nilanjana Dutt** and Sarah Kaplan, “Overcoming Barriers? The Mixed Results of Social Innovation Accelerator Programs for Women Entrepreneurs”
Minor R&R at Strategic Management Journal.
2. **Nilanjana Dutt** and Colleen Cunningham (2025), “[Energizing Change: How Policies and Experience Drive R&D](#)”
 Forthcoming at *Strategy Science*.
3. **Nilanjana Dutt** and Megan Lawrence (2022), “[Learning to Manage Breadth: The Effect of Experience in US Toxic Waste Management](#)”
 Accepted at *Organization Science*, 33 (4), 1300-1318.
4. **Nilanjana Dutt** and Will Mitchell (2020), “[Searching for Knowledge in Response to Proximate and Remote Problem Sources: Evidence from the U.S. Renewable Electricity Industry](#)”
Strategic Management Journal, 41 (8), 1412-1429.
5. Luca Berchicci, **Nilanjana Dutt** and Will Mitchell (2019) “[Knowledge Sources and Waste Reduction: Less Now More Later](#)”
Organization Science, 30 (5), 1030-1053.
6. **Nilanjana Dutt** and John Joseph (2019) “[Regulatory Uncertainty, Corporate Structure, and Strategic Agendas: Evidence from the U.S. Renewable Electricity Industry](#)”
Academy of Management Journal, 62 (3), 800-827.
7. **Nilanjana Dutt** and Megan Lawrence (2018) “Complex Learning: Evidence from US Manufacturing”

Academy of Management Best Paper Proceedings (2018).

8. **Nilanjana Dutt**, Olga Hawn, Elena Vidal, Aaron Chatterji, Anita McGahan and Will Mitchell (2016) “[The Co-Development of Markets and Firms: Business Incubators in Emerging Economies](#)”
Academy of Management Journal, 59 (3), 818-840.
Press mentions: Corriere della Sera Innovazione: April 8, 2016
9. Rockart, Scott and **Nilanjana Dutt** (2015). “[Capability Development and Improvement Trajectories](#)”
Strategic Management Journal 36 (1), 53-75.
Video abstract available.
10. **Nilanjana Dutt** and Andrew A. King (2014) “[The Judgment of Garbage: End-of-pipe Treatment and Waste Reduction](#)”
Management Science 60 (7), 1812-1828.
Press mentions: <http://phys.org/news/2016-11-conventional-wisdom-end-of-pipe-treatment.html> (November 17, 2016).

Working Papers & Works in progress

Under Review & Preparing for Submission

11. **Nilanjana Dutt**, Luisa Gagliardi, and Grigorious Spanos, “Near and Far, R&D Strategies of Business Groups”
Preparing for submission.
12. Licia Cerini, Charles Williams, and **Nilanjana Dutt** “Lobbying activities in the EU.”
R&R at Strategic Entrepreneurship Journal.
13. **Nilanjana Dutt**, Miguel Espinosa, Andrea Fosfuri, Ruyue Li, Johan Rath, and Elie Sung: Lobbying activities in the EU.
Preparing for submission.
14. Debtanu Lahiti, and **Nilanjana Dutt**: Antecedents of Firms’ Private Politics: Role of Public Politics and Ideological Triggers.
Preparing for submission.
15. **Nilanjana Dutt**, Miguel Espinosa, Andrea Fosfuri, Ruyue Li, Johan Rath, and Elie Sung: Lobbying activities in the EU.
Preparing for submission.

Teaching

DBA Methods, SDA Bocconi (Fall 2025 - Present).

PhD Methods, Bocconi University (Spring 2018, 2020 – 2024, Fall 2025 – Present).

Collaborative Strategies for Innovative Companies to Master of Science Students, Bocconi University (Spring 2020 – Present).

Business Strategy to Undergraduate Students, Bocconi University (Spring 2014 – Present).

Corporate Strategy to Master of Science Students, Bocconi University (Spring 2014 – 2018).

Seminars & Presentations

Invited Conference & Seminar Presentations

2026: HEC Paris (*scheduled*)

2025: University of St. Gallen, Rotterdam School of Management, Erasmus University, CCC Boston (Co-organizer), Strategy Science Barcelona, AoM Copenhagen, SEI Stockholm, FGV EBAPE, Warwick (*scheduled*), IESEG Paris (*scheduled*)

2024: SPRU-Sussex, IEP@BU Webinar, CCC, Crete Workshop on Innovation and Strategy, AoM Chicago, Virtual Workshop Series on Management in Emerging Markets.

2023: IE Panel on Sustainability, ESSEC, IE, Amsterdam Business School, University of Amsterdam

2022: University of Aberdeen, Rotterdam School of Management, Erasmus University, Duke University, Nova SBE, Bologna Business School

2021: Bocconi University Brownbag, Copenhagen Business School, Bocconi Broaden Your Frame Webinar Series

2020: Faculty Day of the Consortium for Competitiveness and Cooperation (CCC - Event Cancelled), SIE Seminar Series, Bocconi Management Brownbag

2019: EMLyon, ETH Zurich TIM Division Winter Meeting, STR Division Winter Meeting, UCL, London Business School Brownbag, Baruch College – Zicklin School of Business, UNC Kenan-Flagler, NYU Stern Brownbag, Fordham University

2018: Bocconi Management Department Brownbag, AoM TIM Doctoral Consortium, Cass Business School, the Ohio State University – Fisher College of Business, SKEMA Business School

2017: iCRIOS Workshop Bocconi University, Frankfurt School of Finance and Management, Imperial College London, Rotterdam School of Management, Erasmus University, Copenhagen Business School

2016: Bocconi Management Department Brownbag, Smith Entrepreneurship Research Conference

2015: Bocconi University Research Workshop, Politecnico di Milan

2014: Bocconi University Internal Seminar

2013: University of Michigan Ross School of Business, London Business School, Wharton School of Management, University of North Carolina –

Chapel Hill, HEC – Paris, National University of Singapore, Singapore Management University

2012: Duke Strategy Seminar, Tilburg University, Richard Ivey School of Business, Desautels Faculty of Management – McGill University, INSEAD, Bocconi University

Selected Conferences & Workshop Attendance

2025: Strategy Science Barcelona, AoM Copenhagen, SEI Workshop Stockholm, Bocconi Workshop on Non-market strategy and Inequality

2024: Organization Science Winter Conference, Non-market Strategy Workshop, AoM Chicago

SEI Workshop Paris, SMS Istanbul

2023: Strategy Science, Non-market Strategy Workshop, AoM

2022: SRF Lisbon, ARCS (co-organizer), INSEAD Doroit Conference, AoM, SIE Workshop, Workshop at Bologna Business School

2021: Virtual Academy of Management Conference

2020: Virtual Strategy Science Conference, Virtual Academy of Management Conference, Virtual People and Organizations Conference

2019: STR Winter Conference Philadelphia, USA; SRF Toronto; DRUID Keynote Debate; Academy of Management Conference Invited Panelist, Boston, USA; Imperial College I&E Conversation 2019.

2018: SRF, Strategic Management Society Special Conference, Oslo, Norway; Strategy Science, Philadelphia, USA; Academy of Management Conference TIM Division Invited Panelist, Chicago, USA; Strategic Management Society Conference, Paris, France.

2017: Academy of Management Conference, Atlanta, USA; Strategic Management Society Special Conference, Milan, Italy.

2016: Academy of Management Conference, Anaheim, USA; Strategic Management Society Conference, Berlin, Germany; Strategy Science Conference, Nashville, USA.

2015: Academy of Management Conference, Vancouver, Canada; Strategic Management Society Conference, Denver, USA.

2014: Strategic Management Society Special Conference on Micro-foundations, Copenhagen, Denmark; Academy of Management Conference, Philadelphia, USA; Strategic Management Society Conference, Madrid, Spain.

2012: Organization Science Winter Conference, 2012, Colorado Springs, USA; Consortium for Cooperation and Competition, College Park, USA; Darden Entrepreneurship & Technology Conference, Charlottesville, USA; Academy of Management Conference, Boston, USA.

2011: Alliance for Research on Corporate Sustainability, Philadelphia, USA; Academy of Management Conference, 2011, San Antonio, USA; Strategic Management Society Conference, Miami, USA.

2010: Academy of Management Conference, 2010, Montreal, Canada;
Strategic Management Society Conference, 2010, Rome, Italy.
2009: Academy of Management Conference, 2009, Chicago, USA; Strategic
Management Society Conference, 2009, Washington DC, USA.

Students & Supervision

Bachelors Theses: 36 students
Masters Theses: 59 students
PhD Theses:
Nilofar Abolfathi – Bocconi University 2015-2017; Placement: National
University of Singapore
Hakki Dogan Dalay – Bocconi University 2018-2020; Placement: University of
Zurich Postdoc
Licia Cerini – Bocconi University 2020; Placement: Bocconi University
Postdoc
Chang Liu – Bocconi University 2023; Placement: ETH Zurich Postdoc
Laura Negri – Bocconi University 2024 – ongoing

Service & Professional Affiliations

CCC organizer, 2025 & 2026
SEI organizer, 2025 & 2026
Associate Editor *Organization Science*, September 2024 – Present
TIM Executive Committee Member 2022-2024 (Elected)
Associate Editor *Strategic Entrepreneurship Journal*, June 2021– June 2024
SIE Seminar Organizer, 2020 – 2021
Bocconi Research Committee Representative, 2020 – Present
Editorial Board of *Strategic Organization*, 2019 – Present (Invited)
SEI Faculty Board, 2020 – Present (Invited)
Alliance for Research on Corporate Sustainability organizational committee
2020, 2021
STR Junior Faculty PDW Organizer AoM 2020
STR Executive Committee Member 2018-2020 (Elected)
Strategy Research Forum 2019 Organizer (Invited)
Strategy Research Forum, 2018-Present (Invited)
Bocconi University Department Executive Committee: 2017-Present
Bocconi University Department Junior Hiring Committee: 2016-Present
BPS Research Committee, 2016-2018 (Invited)
BPS Track Chair, 2016 & 2018 (Invited)
SMS Knowledge and Innovation Rep-at-Large 2015-2017 (Elected)
Bocconi University: Co-organizer Management and Technology Seminar
Series, 2015 - 2016
Bocconi University: Co-organizer Internal Brownbag Seminar Series, 2014 -
2016
Membership: *Strategic Management Society, Academy of Management* 2010 –
Present

Editorial Board of *Strategic Management Journal*, 2013-Present, *Strategic Organization*, 2020-Present, *Organization Science*, 2022-Present, *Strategy Science*, 2023-Present
Ad-hoc Reviewer for *Organization Science*, *Research Policy*, *Administrative Science Quarterly*, *Academy of Management Journal*, *Organization Studies* 2012 – Present