

Nilanjana “Nel” Dutt

Bocconi University
Department of Management
and Technology
Via Roentgen 1,
20136 Milan, Italy
nilanjana.dutt@unibocconi.it

Academic Positions

Bocconi University

Associate Professor, Department of Management and Technology

September 2021-Present

Assistant Professor, Department of Management and Technology

September 2013-Present

iCRIOS Fellow

January 2014-Present

BIDSA Fellow

November 2016-Present

London Business School

February-June 2019

Visiting Professor, Department of Strategy & Entrepreneurship

NYU Stern

September-December 2019

Visiting Professor, Management and Organizations Department

Education

Duke University: Fuqua School of Business

Ph.D. Business Administration, Strategy

May 2013

Dartmouth College: Thayer School of Engineering

M.E.M. Engineering Management

June 2007

B.E. Environmental Engineering

June 2006

Colby College

B.A. Computer Science and Mathematical Sciences

May 2005

Summa Cum Laude, Phi Beta Kappa

Refereed Publications & Conference Proceedings

1. **Nilanjana Dutt** and Megan Lawrence (2022), “[Learning to Manage Breadth: The Effect of Experience in US Toxic Waste Management](#)”
Accepted at *Organization Science*, 33 (4), 1300-1318.
2. **Nilanjana Dutt** and Will Mitchell (2020), “[Searching for Knowledge in Response to Proximate and Remote Problem Sources: Evidence from the U.S. Renewable Electricity Industry](#)”
Strategic Management Journal, 41 (8), 1412-1429.
3. Luca Berchicci, **Nilanjana Dutt** and Will Mitchell (2019) “[Knowledge Sources and Waste Reduction: Less Now More Later](#)”

Organization Science, 30 (5), 1030-1053.

4. **Nilanjana Dutt** and John Joseph (2019) "[Regulatory Uncertainty, Corporate Structure, and Strategic Agendas: Evidence from the U.S. Renewable Electricity Industry](#)"
Academy of Management Journal, 62 (3), 800-827.
5. **Nilanjana Dutt** and Megan Lawrence (2018) "Complex Learning: Evidence from US Manufacturing"
Academy of Management Best Paper Proceedings (2018).
6. **Nilanjana Dutt**, Olga Hawn, Elena Vidal, Aaron Chatterji, Anita McGahan and Will Mitchell (2016) "[The Co-Development of Markets and Firms: Business Incubators in Emerging Economies](#)"
Academy of Management Journal, 59 (3), 818-840.
Press mentions: Corriere della Sera Innovazione: April 8, 2016
7. Rockart, Scott and **Nilanjana Dutt** (2015). "[Capability Development and Improvement Trajectories](#)"
Strategic Management Journal 36 (1), 53-75.
Video abstract available.
8. **Nilanjana Dutt** and Andrew A. King (2014) "[The Judgment of Garbage: End-of-pipe Treatment and Waste Reduction](#)"
Management Science 60 (7), 1812-1828.
Press mentions: <http://phys.org/news/2016-11-conventional-wisdom-end-of-pipe-treatment.html> (November 17, 2016).

Working Papers & Works in progress

Under Review & Preparing for Submission

9. **Nilanjana Dutt** and Sarah Kaplan, "Composition of Selection Committees and Outcomes for Women-led Ventures: Evidence from Social Enterprise Accelerators"
Reject & Resubmit.
10. **Nilanjana Dutt**, Luisa Gagliardi, Grigorious Spanos, "Near and Far, R&D Strategies of Business Groups"
Preparing for Submission.
11. **Nilanjana Dutt** and Colleen Cunningham, "Those who can, search: Regulatory stringency and external R&D investment in the U.S. Electricity Industry"
Preparing for Submission.

12. **Nilanjana Dutt**, Miguel Espinosa, Johan Rath, Elie Sung: Lobbying activities in the EU. *Data collection in progress.*

Awards & Honors

Strategic Management Journal, Best Reviewer Award, 2022
Research Award, Bocconi University, 2014, 2016, 2019, 2020, 2021, 2022
Teaching Award, Bocconi University, 2020.
DRUID Conference Keynote Debate, 2019.
STR Division Executive Committee member: 2018-2020 (Elected position).
Strategic Management Society Rep-at-large: Knowledge and Innovation Track, 2015–2017 (Elected position).
Assistant Professor Grant, Bocconi University (€10,000), 2015.
PARISS Fellowship (\$17,000), Duke University, 2012-2013.
Selected as Aspen Institute’s “Beyond Pinstripes” Fellow, 2008-2009.
Fondazione IRI Summer School, “Managing Organizational Learning and Change,” 2008.
Duke University Graduate Fellowship, Duke University, 2007-2012.
Academic Scholarship, Thayer School of Engineering at Dartmouth College, 2005-2007.
Phi Beta Kappa, Colby College, Spring 2005.

Teaching

PhD Methods, Bocconi University (Spring 2018, 2020 - Present).
Collaborative Strategies for Innovative Companies to Master of Science Students, Bocconi University (Spring 2020 – Present).
Business Strategy to Undergraduate Students, Bocconi University (Spring 2014 - Present).
Corporate Strategy to Master of Science Students, Bocconi University (Spring 2014 - 2018).

Seminars & Presentations

Invited Conference & Seminar Presentations
2023: IE Panel on Sustainability (*scheduled*), ESSEC (*scheduled*)
2022: University of Aberdeen, Rotterdam School of Management, Erasmus University, Duke University, Nova SBE, Bologna Business School
2021: Bocconi University Brownbag, Copenhagen Business School, Bocconi Broaden Your Frame Webinar Series

2020: Faculty Day of the Consortium for Competitiveness and Cooperation (CCC - Event Cancelled), SIE Seminar Series, Bocconi Management Brownbag

2019: EMLyon, ETH Zurich TIM Division Winter Meeting, STR Division Winter Meeting, UCL, London Business School Brownbag, Baruch College – Zicklin School of Business, UNC Kenan-Flagler, NYU Stern Brownbag, Fordham University

2018: Bocconi Management Department Brownbag, AoM TIM Doctoral Consortium, Cass Business School, the Ohio State University – Fisher College of Business, SKEMA Business School

2017: iCRIOS Workshop Bocconi University, Frankfurt School of Finance and Management, Imperial College London, Rotterdam School of Management, Erasmus University, Copenhagen Business School

2016: Bocconi Management Department Brownbag, Smith Entrepreneurship Research Conference

2015: Bocconi University Research Workshop, Politecnico di Milan

2014: Bocconi University Internal Seminar

2013: University of Michigan Ross School of Business, London Business School, Wharton School of Management, University of North Carolina – Chapel Hill, HEC – Paris, National University of Singapore, Singapore Management University

2012: Duke Strategy Seminar, Tilburg University, Richard Ivey School of Business, Desautels Faculty of Management – McGill University, INSEAD, Bocconi University

Selected Conferences & Workshop Attendance

2022: SRF Lisbon, ARCS, INSEAD Doroit Conference, AoM, SIE Workshop, Workshop at Bologna Business School

2021: Virtual Academy of Management Conference

2020: Virtual Strategy Science Conference, Virtual Academy of Management Conference, Virtual People and Organizations Conference

2019: STR Winter Conference Philadelphia, USA; SRF Toronto; DRUID Keynote Debate; Academy of Management Conference Invited Panelist, Boston, USA; Imperial College I&E Conversation 2019.

2018: SRF, Strategic Management Society Special Conference, Oslo, Norway; Strategy Science, Philadelphia, USA; Academy of Management Conference TIM Division Invited Panelist, Chicago, USA; Strategic Management Society Conference, Paris, France.

2017: Academy of Management Conference, Atlanta, USA; Strategic Management Society Special Conference, Milan, Italy.

2016: Academy of Management Conference, Anaheim, USA; Strategic Management Society Conference, Berlin, Germany; Strategy Science Conference, Nashville, USA.

2015: Academy of Management Conference, Vancouver, Canada; Strategic Management Society Conference, Denver, USA.

2014: Strategic Management Society Special Conference on Micro-foundations, Copenhagen, Denmark; Academy of Management Conference, Philadelphia, USA; Strategic Management Society Conference, Madrid, Spain.

2012: Organization Science Winter Conference, 2012, Colorado Springs, USA; Consortium for Cooperation and Competition, College Park, USA; Darden Entrepreneurship & Technology Conference, Charlottesville, USA; Academy of Management Conference, Boston, USA.

2011: Alliance for Research on Corporate Sustainability, Philadelphia, USA; Academy of Management Conference, 2011, San Antonio, USA; Strategic Management Society Conference, Miami, USA.

2010: Academy of Management Conference, 2010, Montreal, Canada; Strategic Management Society Conference, 2010, Rome, Italy.

2009: Academy of Management Conference, 2009, Chicago, USA; Strategic Management Society Conference, 2009, Washington DC, USA.

Students & Supervision

Bachelors Theses: 40 students
 Masters Theses: 20 students
 PhD Theses:
 Nilofar Abolfathi – Bocconi University 2015-2017; Placement: National University of Singapore
 Hakki Dogan Dalay – Bocconi University 2018-2020; Placement: University of Zurich Postdoc
 Licia Cerini – Bocconi University 2020
 Johan Rath – Bocconi University 2022-ongoing

Service & Professional Affiliations

Associate Editor *Strategic Entrepreneurship Journal*, June 2021– Present
 SIE Seminar Organizer, 2020 – 2021
 Bocconi Research Committee Representative, 2020 – Present
 Editorial Board of *Strategic Organization*, 2019 – Present (Invited)
 SEI Faculty Board, 2020 – Present (Invited)
 Alliance for Research on Corporate Sustainability organizational committee 2020, 2021
 STR Junior Faculty PDW Organizer AoM 2020
 STR Executive Committee Member 2018-2020 (Elected)
 Strategy Research Forum 2019 Organizer (Invited)
 Strategy Research Forum, 2018-Present (Invited)
 Bocconi University Department Executive Committee: 2017-Present
 Bocconi University Department Junior Hiring Committee: 2016-Present
 BPS Research Committee, 2016-2018 (Invited)
 BPS Track Chair, 2016 & 2018 (Invited)

SMS Knowledge and Innovation Rep-at-Large 2015-2017 (Elected)
Bocconi University: Co-organizer Management and Technology Seminar Series, 2015 - 2016
Bocconi University: Co-organizer Internal Brownbag Seminar Series, 2014 - 2016
Editorial Board of *Strategic Management Journal*, 2013 – Present (Invited)
Strategic Management Society, Academy of Management 2010 – Present
Ad-hoc Reviewer for *Organization Science, Research Policy, Administrative Science Quarterly, Academy of Management Journal, Organization Studies* 2012 – Present