

# Nilanjana “Nel” Dutt

Bocconi University  
Department of Management  
and Technology  
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## Academic Positions

### **Bocconi University**

Associate Professor, Department of Management  
and Technology

September 2021-Present

Assistant Professor, Department of Management  
and Technology

September 2013-2021

### **iCRIOS Director**

January 2025-Present

BIDSA Fellow

IEP@BU Fellow

### **London Business School**

Visiting Professor, Department of Strategy &  
Entrepreneurship

February-June 2019

### **NYU Stern**

Visiting Professor, Management and  
Organizations Department

September-December  
2019

## Education

### **Duke University: Fuqua School of Business**

Ph.D. Business Administration, Strategy

May 2013

### **Dartmouth College: Thayer School of Engineering**

M.E.M. Engineering Management

June 2007

B.E. Environmental Engineering

June 2006

### **Colby College**

B.A. Computer Science and Mathematical Sciences

May 2005

*Summa Cum Laude, Phi Beta Kappa*

## Awards & Service

DRUID Conference Keynote Debate, 2026

Associate Editor *Organization Science*, September 2024 – Present

Cariplo Foundation Grant, (€198,000), 2024 – 2026

TIM Executive Committee Member 2022-2024 (Elected)

Associate Editor *Strategic Entrepreneurship Journal*, June 2021– June 2024

STR Junior Faculty PDW Organizer AoM 2020

Strategic Management Journal, Best Reviewer Award, 2022

Internal Grants, Bocconi University (€50,000), 2021, 2022

STR Executive Committee Member 2018-2020 (Elected)

Research Award, Bocconi University, 2014, 2016, 2019, 2020, 2021, 2022

Teaching Award, Bocconi University, 2020

DRUID Conference Keynote Debate, 2019  
 SEI Executive Committee, 2020 – Present (Invited)  
 STR Division Executive Committee member: 2018-2020 (Elected position)  
 Strategic Management Society Rep-at-large: Knowledge and Innovation  
 Track, 2015–2017 (Elected position)  
 Junior Grant, Bocconi University (€10,000), 2015  
 PARISS Fellowship (\$17,000), Duke University, 2012-2013  
 Selected as Aspen Institute’s “Beyond Pinstripes” Fellow, 2008-2009  
 Fondazione IRI Summer School, “Managing Organizational Learning and  
 Change,” 2008  
 Duke University Graduate Fellowship, Duke University, 2007-2012.  
 Academic Scholarship, Thayer School of Engineering at Dartmouth College,  
 2005-2007  
 Phi Beta Kappa, Colby College, Spring 2005

## Refereed Publications & Conference Proceedings

1. **Nilanjana Dutt** and Sarah Kaplan (2026), “[Overcoming Barriers? The Mixed Results of Social Innovation Accelerator Programs for Women Entrepreneurs](#)”  
*Accepted at Strategic Management Journal.*
2. **Nilanjana Dutt** and Colleen Cunningham (2025), “[Energizing Change: How Policies and Experience Drive R&D](#)”  
*Strategy Science*, 10 (4), 371-387.
3. **Nilanjana Dutt** (2023), “[Organizational search and decision-making: in the Renewable Electricity Industry](#)” Egea
4. **Nilanjana Dutt** and Megan Lawrence (2022), “[Learning to Manage Breadth: The Effect of Experience in US Toxic Waste Management](#)”  
*Organization Science*, 33 (4), 1300-1318.
5. **Nilanjana Dutt** (2022), “[Knowledge search and learning in sustainability practices](#)” *SINERGIE*, 40 (1), 35-50.
6. **Nilanjana Dutt** and Will Mitchell (2020), “[Searching for Knowledge in Response to Proximate and Remote Problem Sources: Evidence from the U.S. Renewable Electricity Industry](#)”  
*Strategic Management Journal*, 41 (8), 1412-1429.
7. Luca Berchicci, **Nilanjana Dutt** and Will Mitchell (2019) “[Knowledge Sources and Waste Reduction: Less Now More Later](#)”  
*Organization Science*, 30 (5), 1030-1053.

8. **Nilanjana Dutt** and John Joseph (2019) "[Regulatory Uncertainty, Corporate Structure, and Strategic Agendas: Evidence from the U.S. Renewable Electricity Industry](#)"  
*Academy of Management Journal*, 62 (3), 800-827.
9. **Nilanjana Dutt** and Megan Lawrence (2018) "Complex Learning: Evidence from US Manufacturing"  
*Academy of Management Best Paper Proceedings* (2018).
10. **Nilanjana Dutt**, Olga Hawn, Elena Vidal, Aaron Chatterji, Anita McGahan and Will Mitchell (2016) "[The Co-Development of Markets and Firms: Business Incubators in Emerging Economies](#)"  
*Academy of Management Journal*, 59 (3), 818-840.  
*Press mentions*: Corriere della Sera Innovazione: April 8, 2016
11. Rockart, Scott and **Nilanjana Dutt** (2015). "[Capability Development and Improvement Trajectories](#)"  
*Strategic Management Journal* 36 (1), 53-75.  
*Video abstract available*.
12. **Nilanjana Dutt** and Andrew A. King (2014) "[The Judgment of Garbage: End-of-pipe Treatment and Waste Reduction](#)"  
*Management Science* 60 (7), 1812-1828.  
*Press mentions*: <http://phys.org/news/2016-11-conventional-wisdom-end-of-pipe-treatment.html> (November 17, 2016).
13. **Nilanjana Dutt** (2010) "[Vicarious learning in the presence of Managerial Bias](#)" *European Management Review*, 7(2), 132-132.

## Working Papers & Works in progress

### Under Review & Preparing for Submission

14. Licia Cerini, Charles Williams, and **Nilanjana Dutt** "Lobbying activities in the EU."  
*R&R at Strategic Entrepreneurship Journal*.
15. **Nilanjana Dutt**, Miguel Espinosa, Andrea Fosfuri, Ruyue Li, Johan Rath, and Elie Sung: Lobbying activities in the EU.  
*Submitted*.
16. **Nilanjana Dutt**, Luisa Gagliardi, and Grigorious Spanos, "Near and Far, R&D Strategies of Business Groups"  
*Preparing for submission*.
17. Debtanu Lahiti, and **Nilanjana Dutt**: Antecedents of Firms' Private

Politics: Role of Public Politics and Ideological Triggers.  
*Preparing for submission.*

18. **Nilanjana Dutt**, Felix Poege, and Yifan Tian: Innovate to Lobby?  
European Firms and Corporate Lobbying during Climate Change  
Regulation.  
*In progress*

## Teaching

**DBA Methods**, SDA Bocconi (Fall 2025 - Present).  
**PhD Methods**, Bocconi University (Spring 2018, 2020 – 2024, Fall 2025 - Present).  
**Collaborative Strategies for Innovative Companies** to Master of Science Students, Bocconi University (Spring 2020 – Present).  
**Business Strategy** to Undergraduate Students, Bocconi University (Spring 2014 - Present).  
**Corporate Strategy** to Master of Science Students, Bocconi University (Spring 2014 - 2018).

## Seminars & Presentations

### Invited Conference & Seminar Presentations

**2026:** HEC Paris (*scheduled*)  
**2025:** University of St. Gallen, Rotterdam School of Management, Erasmus University, CCC Boston (Co-organizer), Strategy Science Barcelona, AoM Copenhagen, SEI Stockholm, FGV EBAPE, Warwick, IESEG Paris, Bocconi Non-market Strategy Workshop.  
**2024:** SPRU-Sussex, IEP@BU Webinar, CCC, Crete Workshop on Innovation and Strategy, AoM Chicago, Virtual Workshop Series on Management in Emerging Markets.  
**2023:** IE Panel on Sustainability, ESSEC, IE, Amsterdam Business School, University of Amsterdam  
**2022:** University of Aberdeen, Rotterdam School of Management, Erasmus University, Duke University, Nova SBE, Bologna Business School  
**2021:** Bocconi University Brownbag, Copenhagen Business School, Bocconi Broaden Your Frame Webinar Series  
**2020:** Faculty Day of the Consortium for Competitiveness and Cooperation (CCC - Event Cancelled), SIE Seminar Series, Bocconi Management Brownbag  
**2019:** EMLyon, ETH Zurich TIM Division Winter Meeting, STR Division Winter Meeting, UCL, London Business School Brownbag, Baruch College – Zicklin School of Business, UNC Kenan-Flagler, NYU Stern Brownbag, Fordham University  
**2018:** Bocconi Management Department Brownbag, AoM TIM Doctoral Consortium, Cass Business School, the Ohio State University – Fisher College of Business, SKEMA Business School

**2017:** iCRIOS Workshop Bocconi University, Frankfurt School of Finance and Management, Imperial College London, Rotterdam School of Management, Erasmus University, Copenhagen Business School

**2016:** Bocconi Management Department Brownbag, Smith Entrepreneurship Research Conference

**2015:** Bocconi University Research Workshop, Politecnico di Milan

**2014:** Bocconi University Internal Seminar

**2013:** University of Michigan Ross School of Business, London Business School, Wharton School of Management, University of North Carolina – Chapel Hill, HEC – Paris, National University of Singapore, Singapore Management University

**2012:** Duke Strategy Seminar, Tilburg University, Richard Ivey School of Business, Desautels Faculty of Management – McGill University, INSEAD, Bocconi University

### **Selected Conferences & Workshop Attendance**

**2026:** Africa Academy of Management, CCC-Bocconi, DRUID

**2025:** Strategy Science Barcelona, AoM Copenhagen, SEI Workshop Stockholm, Bocconi Workshop on Non-market strategy and Inequality

**2024:** Organization Science Winter Conference, Non-market Strategy Workshop, AoM Chicago, SEI Workshop Paris, SMS Istanbul

**2023:** Strategy Science, Non-market Strategy Workshop, AoM

**2022:** SRF Lisbon, ARCS (co-organizer), INSEAD Doroit Conference, AoM, SIE Workshop, Workshop at Bologna Business School

**2021:** Virtual Academy of Management Conference

**2020:** Virtual Strategy Science Conference, Virtual Academy of Management Conference, Virtual People and Organizations Conference

**2019:** STR Winter Conference Philadelphia, USA; SRF Toronto; DRUID Keynote Debate; Academy of Management Conference Invited Panelist, Boston, USA; Imperial College I&E Conversation 2019.

**2018:** SRF, Strategic Management Society Special Conference, Oslo, Norway; Strategy Science, Philadelphia, USA; Academy of Management Conference TIM Division Invited Panelist, Chicago, USA; Strategic Management Society Conference, Paris, France.

**2017:** Academy of Management Conference, Atlanta, USA; Strategic Management Society Special Conference, Milan, Italy.

**2016:** Academy of Management Conference, Anaheim, USA; Strategic Management Society Conference, Berlin, Germany; Strategy Science Conference, Nashville, USA.

**2015:** Academy of Management Conference, Vancouver, Canada; Strategic Management Society Conference, Denver, USA.

**2014:** Strategic Management Society Special Conference on Micro-foundations, Copenhagen, Denmark; Academy of Management Conference,

Philadelphia, USA; Strategic Management Society Conference, Madrid, Spain.

**2012:** Organization Science Winter Conference, 2012, Colorado Springs, USA; Consortium for Cooperation and Competition, College Park, USA; Darden Entrepreneurship & Technology Conference, Charlottesville, USA; Academy of Management Conference, Boston, USA.

**2011:** Alliance for Research on Corporate Sustainability, Philadelphia, USA; Academy of Management Conference, 2011, San Antonio, USA; Strategic Management Society Conference, Miami, USA.

**2010:** Academy of Management Conference, 2010, Montreal, Canada; Strategic Management Society Conference, 2010, Rome, Italy.

**2009:** Academy of Management Conference, 2009, Chicago, USA; Strategic Management Society Conference, 2009, Washington DC, USA.

## Students & Supervision

Bachelors Theses: 36 students

Masters Theses: 60 students

PhD Theses:

Bernardo Dionisi – 2018, PhD completed at Duke University 2024

Ruyue Li – 2023, PhD ongoing at Boston University

Nilofar Abolfathi – Bocconi University 2017; Placement: National University of Singapore

Hakki Dogan Dalay – Bocconi University 2020; Placement: University of Zurich Postdoc

Licia Cerini – Bocconi University 2020; Placement: Bocconi University Postdoc

Chang Liu – Bocconi University 2023; Placement: ETH Zurich Postdoc

Franziska Hittmair – NOVA SBE, 2024; Placement: HBS Postdoc

Sreevathsan Sridhar – LBS, 2025

Laura Negri – Bocconi University 2024 – ongoing

## Service & Professional Affiliations

**Bocconi University**, Executive Committee, Management & Technology Department, 2025 – Present

**Bocconi University**, Hiring Committee, Management & Technology Department, 2023 – Present

**Bocconi University**, Non-market Strategy Workshop, Management & Technology Department, 2023 – Present

CCC organizer, 2025 & 2026

SEI organizer, 2025 & 2026

Associate Editor *Organization Science*, September 2024 – Present

**Bocconi University**, ICRIOS Research center Executive Committee, Management & Technology Department, 2022 – Present

TIM Doctoral Consortium Organizer 2022-2024

TIM Executive Committee Member 2022-2024 (Elected)

Associate Editor *Strategic Entrepreneurship Journal*, June 2021– June 2024  
 SIE Seminar Organizer, 2020 – 2021  
**Bocconi University** Research Committee Representative, 2020 – 2022  
 Editorial Board of *Strategic Organization*, 2019 – Present (Invited)  
 SEI Faculty Board, 2020 – Present (Invited)  
 Alliance for Research on Corporate Sustainability organizational committee  
 2020, 2021, Steering Committee 2025 - Present  
 STR Junior Faculty PDW Organizer AoM 2020  
 STR Executive Committee Member 2018-2020 (Elected)  
 Strategy Research Forum 2019 Organizer (Invited)  
 Strategy Research Forum, 2018-Present (Invited)  
**Bocconi University**, Executive Committee, Management & Technology  
 Department, 2017-2020  
**Bocconi University**, Hiring Committee, Management & Technology  
 Department, 2017-2020  
 BPS Research Committee, 2016-2018 (Invited)  
 BPS Track Chair, 2016 & 2018 (Invited)  
 SMS Knowledge and Innovation Rep-at-Large 2015-2017 (Elected)  
**Bocconi University**, Seminar Series, Management & Technology Department,  
 2014-2016  
 Membership: *Strategic Management Society*, *Academy of Management* 2010 –  
 Present  
 Editorial Board of *Strategic Management Journal*, 2013-Present, *Strategic  
 Organization*, 2020-Present, *Organization Science*, 2022-Present, *Strategy  
 Science*, 2023-Present  
 Ad-hoc Reviewer for *Organization Science*, *Research Policy*, *Administrative  
 Science Quarterly*, *Academy of Management Journal*, *Organization Studies* 2012 –  
 Present