



ANNA GRANDORI

Curriculum Vitae (Updated May 2024)

EDUCATION

- 1973 'Maturità Scientifica', Liceo Scientifico A. Volta, Milano, with maximum grades.
1978 Laurea in 'Economia Politica' at Bocconi University, cum Laude (Thesis published in national journals in 1979).
1981 ISP in Business Administration at the PhD Program of Harvard Business School (Results published in the book *Perspectives on organization theory* and in an *ASQ* article on decisionmaking).

MAIN ACADEMIC & INSTITUTIONAL POSITIONS IN ITALY

- Since 2001 Full Professor of Business Organization, Bocconi University, Milan
Since 1994 Professor of Research Methodology and/or of Organization Science in PhD Programmes of Bocconi University, Milan.
2009-2012 President Center of Research on Organization and Management, Strategic Interest Center, Bocconi University
2001-2008 Director CRORA (Center of Research on Business Organization) Bocconi University
2006-2008 Director, Institute of Organization and Information Systems, Bocconi University
2001-2004 Director of the PhD in Business Administration & Management, Bocconi University,
1998-2000 Director of the Department of Business Administration, Faculty of Economics, University of Modena.
1998-2000 Member of the Academic Senate, University of Modena.
1994 -2000 Full Professor of Human Resource Management and Organization, Faculty of Economics, Modena.
1990-1994 Associate Professor of Organization, Università Commerciale L.Bocconi.
1987-1990 Associate Professor of Information Systems, Faculty of Engineering, University of Udine
1982-1987 Research Fellow in Organizational Behavior Bocconi University.

MAIN VISITING PROFESSORSHIPS ABROAD

- Copenhagen Business School, Department of Industrial Economics and Strategy, (Aug-Sept. 2000)
- New York University, Department of Management, Stern School of Business (April 2001).
- University of Zurich, Institute for Research in Business Administration (September 2002).
- University of Chicago , Department of Political Science (Fall 2004)
- Stanford University , Scancor Center (Spring 2005).
- Tilburg University, Organization Department (Spring 2007).

- University of Sao Paulo (Fall 2010, Spring 2018)
- Mines-Paritech (Fall 2021)
- Wien University (Fall 2021)
- University of Exeter (Spring 2024)

MAIN ROLES IN SCIENTIFIC COMMUNITIES, ASSOCIATIONS AND JOURNALS

HONORARY ROLES & AWARDS

- Edith Penrose Award for Trail-blazing Researchers 2022 (Euram-Insead)
- Honorary Member of EGOS – since 2021
- Honorary Member of the Italian Society of Law & Economics (since 2022)
- Fellow of the European Academy of Management – since 2016
- Invited to nominate candidates for the Prize in Economic Sciences in Memory of Alfred Nobel (since 1999)

INTERNATIONAL JOURNAL EDITORSHIPS

- Editor in Chief of the *European Management Review* (since February 2022; Editor in chief elect Dec 2020-Jan 2022)
- Editor in chief of *The Journal of Management & Governance* (2000-2006)
- Co-editor of *Organization Studies* (1993-1999) (and member of its Editorial Board 1989-1993)

OTHER ROLES FOR ACADEMIC JOURNALS, ASSOCIATIONS & INSTITUTIONS

- MEMBER OF THE ERC ADVANCED GRANT EVALUATION PANEL 2023 Social Sciences and Humanities, "Individuals, Markets and Organisations" (SH1)
- Member of the Board of the Italian Society for Law&Economics 2016 – 2021.
- Bocconi University's representative in EconomEtica since 2016
- Member of the Scientific Committee of the EMNET conference (Economics & Management of Networks) in various years in the 2010-2020 decade
- Member of the Coordinating Committee of EGOS (European Group for Organization Studies) (1989-1997)
- Member of the Editorial Board of *Academy of Management Review* (2008-10)
- Member of the International Editorial Panel of *Human Relations* (2000-2005)
- Member of the Scientific Committees of *Studi Organizzativi* (1997 on) and *Sviluppo & Organizzazione* (1999 on)
- Co-director of the review *Sviluppo & Organizzazione* (1987-1999)
- Reviewer for many international journals, including *Academy of Management Review*, *Human Relations*, *Industry & Innovation*, *Industrial and Corporate Change*, *International Journal of Strategic Change Management*, *International Journal of Economics of Business*, *Journal of Institutional Economics*, *Journal of Management Studies*, *Management Science*, *Organization*, *Organization Science*, *Organization Studies*, *Strategic Management Journal*, *Rationality and Society*.

DIRECTION OF RESEARCH PROJECTS AND STRUCTURES

Disciplinary and theoretical focus: Organization theory and Organizational economics. Major areas of research: Decision&negotiation; Knowledge&Organization; Organizational Networks; Firm Governance; Entrepreneurship.

Direction of Research Centers

- Director, Centro di Ricerca sull'Organizzazione Aziendale (CRORA), Università Bocconi (2001-2008)
- President, Center of Research on Organization and Management (CROMA), Università Bocconi (2009-2012)

Direction of research projects and programs (in addition to informal/individual research activities):

International

- Partner of the of the triennial *Trilateral Conference* Deutsche Forschungsgemeinschaft-Fondation Maison des sciences de l'homme - Centro Italo Tedesco per l'eccellenza Europea Villa Vigoni, on comparative institutional analysis of responsible enterprises ('Imprese sociali e imprese socialmente responsabili' 2019-21).
- 'Principal investigator' and coordinator of the european research project 'Knowledge, Governance, and Projects'; research partners: Patrick Cohendet, BETA, Strasbourg; Gernot Grabher, Bonn; Mark Ebers, Kohn; Peter Maskell, Copenhagen Business School; Andrea Prencipe SPRU, UK; Leon Oerlemans, Patrick Kenis, University of Tilburg. 250000 Euro grant, Italian Ministry of Education, University and Research, 2004-2007.
- Scientific Director of the European Science Foundation Research Programme "European Management and Organization in Transition" (1993-97) (co-director: Richard Whitley, Manchester Business School; about 900 researchers participated and about 20 collective publications resulted; about 1750000€ grant).

National

- Unit coordinator, Italian Ministry of University and Research Project of National Interest 'Human resource development and firm growth in technologically advanced industries' (2002-2004) (with the Politecnico of Milan and the University of Pavia)
- National coordinator, Italian Ministry of University and Research Project of National Interest 'The governance of knowledge' (1998-2000) – affiliated universities: Modena, Bocconi, Florence.
- Coordinator of the Project on 'Union Accountability' (Comitato Maurizio Milanese, 2000)
- Coordinator of the 'Advanced Research Project': 'Inter-firm coordination: comparative analysis'. University of Modena. (1997-1999).
- Coordinator of the Research Unit at Bocconi University within the National Research Project of the Ministry of University and Scientific Research "Italian models of organization in the European context" (1991-93).
- Coordinator of the Research Unit at the University of Udine (1988-89) and at Bocconi University (1990-91) within the National Research Project of the Ministry of University and Scientific Research "Inter-firm networks, innovation and regional development"

Bocconi Research Centers (CRORA and CROMA) Main Projects

- Coordinator of the 'Microfoundation of innovation' Project, one of the four strategic research programmes of CROMA (2009 - 2013)

- Director of various CRORA Projects, including: "I ruoli e le funzioni negoziali nel Gruppo ENI" (CRORA-ENI 1988-89); 'The governance of human capital in the new economy' (CRORA-Egon Zehnder 2000-1); 'Corporate governance & Human capital' (CRORA Metatrend 2001 EZI, Pilkington, Pirelli, Unicredit); 'Designing structural instability' (CRORA Metatrend 2004); 'Contemporary work' (CRORA-Manpower) (2005-6); 'Industrial Relations as Inter-organizational Relations' (CRORA-Associazione Industriali Pisa, 2006).

MAIN COURSES & TEACHING RESONSIBILITIES

- UNDERGRAD:
Courses at Bocconi and other Italian Universities in Organization Theory, Human Resources, Organizational Behavior, Information Systems, Organizational networks, Entrepreneurship
- MASTER OF SCIENCE & MBA:
Courses at Bocconi in Methods of Organizational Analysis, Organization Design, Decision Making and Negotiation
Coordinator of the Organization area of the MBA Programme in Business Administration, and Teacher of MBA courses in Organization, Università Bocconi (1985-1988).
Designer and teacher of the Course "Conoscenza, decisione e coordinamento nell'organizzazione" Scuola Nazionale Pubblica Amministrazione, Master SCAP (2015-19)
- PhD:
Course responsible and Teacher in various PhD Programmes in Italian and other European Universities in Organization Science and in Research Methods (e.g. Copenhagen Business School 1988, 1998, 2002; Norwegian School of Management 1994; University of Zurich 2002; Politecnico of Milan 2006-16);
Thesis Advisor and Invited External Evaluation Committee Member for various PhD candidates in Italian and foreign Programs.
- EXECUTIVE & DBA:
Designer and co-teacher of various editions of the executive course "Decision & Negotiation", Scuola di Direzione Aziendale, Università Bocconi (1985-90).
DBA course on the 'Logic of decision and discovery' (since a.a. 2017-18)
- JUNIOR FACULTY:
Courses in research methods for faculty (SDA Bocconi 1980-90)
Director and teacher in International courses for junior faculty sponsored by international institutions, e.g.: the European Science Foundation (EMOT Summer School on Network Research 'A Relational perspective on organization design', Bologna, 1997); Trento Summer School in Law & Economics 2011&2012; Institute for New Economic Thinking/Latsis Foundation/UniTrento Summer School in Adaptive Economic Dynamics on 'New thinking on the firm', June 2017

CONFERENCE KEYNOTE LECTURES and CONVENORSHIPS

Tens of *Keynote presentations* at major conferences, of which the following are examples, in different times, places and subjects.

- 'Epistemology and Business Administration'. Keynote presentation, Bocconi Conference on Method in Business Administration, 1990.
- Keynote speaker presentation on 'Inter-firm networks'. International Conference 'Rethinking the boundaries of strategy', Norwegian School of Management, Bergen (1993). (Other Keynote speakers: Charles Hill, Yve Doz, Christian Knudsen)

- 'Reti organizzative e reti di conoscenze'. Plenary talk, Italian Academy of Management Annual Conference, Parma 1999. (English version: 'Knowledge governance mechanisms and the theory of the firm', Max Plank Institute Conference on 'Cognition, evolution and the theory of the firm', Jena, 2000)
- Panelist at the EURAM Doctoral Pre-conferences on 'Publishing in management' (2002, 2003) (with David Whetten, Udo Zander, Alfonso Gambardella, Anne Huff)
- Member of a Panel of 'high impact senior scholars' invited to illustrate their personal history at the Junior Faculty Consortium Academy of Management 2005.
- Keynote speech 'Governance and the growth of knowledge' at the DIME conference (IV Framework Programme) on 'Motivation and incentives: sharing knowledge in organizational contexts', Lisbon 2006.
- Plenary speech 'From human resource management to the governance of human capital: Lessons from the professionalized economy' XXIII European Association of Personnel Management Kongress. 'A united Europe – a united labor market?' Vienna 20-22 June 2007.
- Keynote speaker International Workshop on Institutions and Organization on 'Flexible Governance', University of Sao Paulo, Brazil, 2010
- EURAM 2013 Keynote Panelist at the plenary session on 'Democracy and the Firm' (with Bruno Frey, Margit Osterloh, and Lynn Stout)
- Keynote speaker on Organization forms in the Agri-food in Conferences within the Jean Monnet Project Governing and Organizing the Agro-Food Supply Systems in the European Union Countries and the European Association of Agricultural Economists (Ljubana 2014, Perugia 2013, 2015)
- Keynote on 'Emergent concepts of Ownership across Firms and Industries' Jönköping University, Sweden November 2018
- Keynote Panelist at the Italian Society of Law & Economics (2019, 2020, 2021) on Constitutionalizing Governance of Business Organizations.
- Keynote speech as Winner of E.Penrose Award at EURAM conference 2023 'For an epistemic shift in management' Dublin June 2023

Over a hundred of *invited faculty seminars* in various universities and research centers, including Berkeley University, Erasmus University, Stockholm Schools of Economics, Warwick Business School, Norwegian School of Management (Oslo and Bergen), University of Birmingham, HEC Paris, ESSEC Paris, ATOM Paris II, Copenhagen Business School, Pompeu Fabra, Harvard Business School, MIT, Stanford, University of Chicago, Northwestern University (Kellogg), University of Wien, Ecoles Des Mines Paris, Max Plank Institute and Centre Marc Bloch Berlin.

Tens of conference convenorships in major academic associations and institutions, among which:

- As visiting scholar at Stanford (2005) Organizer of the Seminar Series "Organization Theory and Organizational Economics: New Nexuses". Three workshops with: G.Akerlof, M.Aoki, R.Gibbons, D.Kreps, P. Langley, J. March, J. Pfeffer, W. Powell, J. Roberts, R. Scott, O. Williamson
- Convenor of the Bocconi University Centennial International Conference 'Corporate Governance and Firm Organization: Nexuses and Frontiers'. Bocconi University, December 2002 (resulted in the OUP Edited Book 2004)
- In EGOS (*European Group for Organization Studies*) Convenor of a series of Working groups especially on networks - on 'New organization forms' (Parigi 1992); 'Models of pluralistic organization' (Istanbul 1994); 'Relational perspectives on organization forms' (with Mark Ebers) (Maastricht 1998); 'Knowledge and organization' (with Arie Lewin) (Warwick 1999);

'Exploring horizons of network research' (with Mark Ebers) (Lyon 2001), 'Network dynamics' (with Mark Ebers, Barcellona 2002); 'Knowledge and networks' (with Patrick Cohendet and Bruce Kogut, Copenhagen 2003). Co-founder (with Mark Ebers) of the *EGOS Standing Group on Network Research* (2001) and Coordinator of the Group 2001-2003.

- At *AOM (American Academy of Management)* Convenor of *Symposia* on 'Governance in temporary organization' (2007), 'Generative organization design' (2005), 'Models of corporate democracy' (2003), 'Renewing Paradigms of Corporate Governance' (2002).
- At *EURAM (European Academy of Management)*: Convenor of the Plenary Symposium 'Democracy and the firm' *EURAM 2013* ; and Co-initiator (with Blanche Segrestin) of the *EURAM Track 'Rethinking the form, governance & legal constitution of corporations: theoretical issues & social stakes'* (2015-); and other Symposia
- At *ISNIE (International Society of New Institutional Economics)* Convenor of the Panel 'The firm as a democratic Institution', 2013
- At *ISLE (Italian Society of Law and Economics)* Convenor of plenary Special sessions on 'Constitutionalizing the corporation' (2019); a Symposium in Memory of O.E. Williamson (2020).
- Convenor of the International Workshop "' Purpose or structure? Governance between "stakeholderism" and "purposism" Bocconi University, Department of Management and Technology, May 29-30, 2024 (Keynote speakers: M. Blair, A. Grandori, S. Leixnering, J. Mahoney)

PUBLICATIONS

Journal Articles and Special Issues Editorships

- "Il sindacato come organizzazione" *Studi Organizzativi*, n. 3, 1978, pp. 69-106 (Based on the Laurea Thesis)
- "A Prescriptive Contingency View of Organizational Decision Making" *Administrative Science Quarterly*, n. 29, 1984, pp. 192-209. (Based on the final paper of the ISP at HBS Phd Program)
- "Analisi dei costi per la progettazione organizzativa", *Sviluppo & Organizzazione*, n. 105, Gennaio-Febbraio, 1988, pp. 27-37.
- "Reti inter-organizzative: progettazione e negoziazione", *Economia e Management*, volume 7, marzo 1989, pp. 28-40.
- "Efficienza ed equità delle reti interorganizzative: una prospettiva negoziale", in *Economia e politica industriale*, n.64, 1989, pp. 349-362.
- "The transaction cost approach: problems and prospects", in *Economia Aziendale*, volume VIII, n.3, Dicembre 1989, Giuffrè, pp. 393-409 e *Centre de Recherche en Gestion: Cahiers*, Ecole Polytechnique CNRS, n. 5, April, 1990, pp.13-19.
- "Negotiating Efficient Organization Forms". *Journal of Economic Behavior and Organization*, 16, October 1991, pp. 319-340.
- "Decision and Negotiation: An integrated approach and management implications", *European Management Review*, 9, March 1991, pp. 98-102.
- "Epistemologia e economia aziendale: note per un dibattito", *Finanza, Marketing e Produzione*, IX, giugno 1991, pp.77-103.

- "Inter-firm networks: antecedents, mechanisms and forms", *Organization Studies*, 16/2, 1995, 183-214 (co-author: Giuseppe Soda)
- "An Organizational Assessment of Interfirm Coordination Modes", *Organization Studies*, 18/6:897-925, 1997.
- "Le forme organizzative come nessi di meccanismi di coordinamento e decisione". *Studi Organizzativi, Nuova Serie*, 1/1,1997
- "Governance Structures, Coordination Mechanisms and Cognitive Models", in *Journal of Management and Governance*, Kluwer Academec Publishers, 1/1, 1997: 27-49.
- "The organizational texture of inter-firm relations". *Organization Studies Special Issue* Editor, 1998. Editorial: "Back to the future of organization theory"
- 'Rethinking the cognitive and relational foundations of governance'. *Journal of Management and Governance*, Special Issue (editor) 4/1-2, 2000. Introduction: 'Conjectures for a new research agenda on governance', pp.1-9.
- 'Neither hierarchy nor identity : Knowledge governance mechanisms and the theory of the firm', *Journal of Management and Governance*, 5:3-4, 2001.
- 'Methodological options for an integrated perspective on organization'. Invited contribution to the *Human Relations Millennium Special Issue*, 54/1: 37-47, 2001.
- 'Rationality, cognition and governance: A roundtable in the memory of H.A.Simon' (Editor) *Journal of Management and Governance* 5/3-4, 2001.
- 'Cognitive failures and combinative governance' *Journal of Management and Governance*, 5: 3-4: pp.252-260, 2001.
- 'Knowledge, Knowing and Organization'. *Organization Science, Special Issue*, (co-editor, with B.Kogut and A.Lewin) June 2002.
- 'Dialogue on Knowledge and Organization' (Co-author Bruce Kogut), *Organization Science*, Special Issue, 13, June: 224-231, 2002.
- 'The emergence of career boundaries in unbounded industries'(co-authors S. Bagdadli, L.Solari, A.Usai) *International Journal of Human Resource Management* 14:788-808, 2003
- 'Reti interaziendali e corporate governance' (co-author: S. Carpani) *Economia e Management* Dicembre 2004
- "Forza sindacale e concentrazione proprietaria: Una falsificazione della tesi di Roe" (Co-author V. Girardi) *Studi Organizzativi* 2004
- 'The changing core of organization and organizations: from contingency to combinative' *Rivista di Politica economica. Special International Issue 'Organizations Today'* N. I-II 2004.
- 'A relational approach to organization design' (co-author: G. Soda) *Industry and Innovation* , V.Manke , S. Oscan (eds) Special Issue 'Innovation strategies and the boundaries of the firm' 13/2: 2006 (Translated and published in Russian as "Setevoi podkhod k organizatsionnomu dizainu" in *Strategicheskoy Menedzhement* 4/8, 2009)
- 'Uncertainty, innovation and relational governance: A typology' *Industry and Innovation* V.Manke , S. Oscan (eds) Special Issue 'Innovation strategies and the boundaries of the firm' 13/2: 2006
- 'Governo del cambiamento organizzativo e incertezza' *Studi Organizzativi*, giugno 2007:123- 137
- 'A chemistry of organization: Combinatory analysis and design'. (co-author S.Furnari). *Organization Studies*, Special Issue on Organization Design, 29/3: 459-485, 2008.
- 'Organizational invariants and organizational change' *European Management Review* (Co-author Andrea Prencipe) 5/4: 232-244, 2008
- 'Facio ut facias : associational contracts and innovation' (Co-author M.Furlotti) *International Studies in Management and Organization* 39/4: 81-100, Winter 2009-10

- 'Governance and organization design: A negotiation and network analytic approach (Co-author Giuseppe Soda) *Corporate Ownership and Control* 6/3: 489-503, 2009.
- 'Asset commitment, constitutional governance and the nature of the firm' *Journal of Institutional Economics* 6/3: 351-375, 2010
- 'A rational heuristic model of economic decision making' *Rationality & Society*, 22/4: 477-504, 2010
- 'Unbounding bounded rationality: heuristics as the logic of economic discovery' (co-author M. Cholakova) *International Journal of Organization Theory & Behavior Symposium "Models of Rationality and Decision Making in Organizations"* 16 (3), 368-392, 2013
- 'Improving organization forms in the agri-food industry' *British Food Journal* 117/10, 1-18, 2015
- 'Knowledge intensive work and the (re)emergence of democratic governance' *Academy of Management Perspectives*, 30/2: 167-181, 2016
- 'Impresa e responsabilità: Un ponte fra passato e futuro' *Studi Organizzativi* 2/2016:139-148
- 'Democratic governance and the firm'. *Revista de Administração* 52:353–356, 2017
- 'Se l'impresa è sovrana' *Economia&Management* Gennaio 2018
- 'The firm in search of its nature' *European Management Review* 16: 81-92, 2019
- 'Contracting for the unknown and the logic of innovation' (Co-author M. Furlotti) *European Management Review* 16: 413-26, 2019
- 'Structural heterogeneity in farm structures: a configurational approach' (Co-author Bruno Varella Miranda) *Journal of Agribusiness in Developing and Emerging Economies*, Dec 2019
- 'Entrepreneurship and the firm: a conversation on foundations and prospects' (Co-author Nicolai Foss) *Industrial and Corporate Change*, 29/3: 581–598 2020
- 'Una tipologia delle euristiche decisionali' *Sistemi Intelligenti*, XXXIII/1: 9-27, 2021
- 'Perché non tutto è bias: fattori che influenzano le scelte di accettazione dei rischi' (Co-autori: Francesco Giaccari, Michele Noce) *Sviluppo & Organizzazione* 299: 76-84, 2021
- 'On legacies and linkages: A publishing manifesto (Co–Author M.Morley) *European Management Review* 19/1 : 3-6, 2022
- 'Williamson and Organization Studies: Reclaiming a legacy' *Organization Studies* 44/ 7: 1175-1190, 2023
- 'Judgment Under Radical Uncertainty: Epistemic Rational Heuristics' *European Management Review* 20/4: 619-625 (Editorial) 2023
- Editor of the SI 'Expanding the boundaries of rationality: Toward new models of decisionmaking for radical uncertainty' (co-Editors: Nicolai Foss, Armand Hatchuel, Georg Von Krogh) *European Management Review* 20/4.
- "Entrepreneurial governance and the nature of the entrepreneurial firm", *Small Business Economics* Published Open Access January 2024
- "Polyarchy and societas: an extended continuum of discrete structural alternatives" (Co-author Bruno Varella Miranda) *Cambridge Journal of Economics* Accepted May 2024 (forthcoming)

Books, Chapters in books, Entries of Encyclopaedias

- Un'analisi del sistema organizzativo del sindacato' In Della Rocca G. *Potere e democrazia nel sindacato*. Roma Edizioni Lavoro. 1979, pp. 79-139 (Based on the Laurea Thesis)
- *I Processi Decisionali d'Impresa*, (Co-author C. De Vecchi), Giuffrè, 1983.

- "Modelli organizzativi delle decisioni nella Pubblica Amministrazione", in L. Sacconi (ed.), *Atti del Convegno "La Decisione. Razionalità collettiva e strategica nell'amministrazione e nelle organizzazioni"*, Angeli, 1986, pp. 287-300.
- *Teorie dell'organizzazione*. Giuffrè 1984. On
- *Simulazioni di organizzazione*. Angeli, 1986.
- *Perspectives on organization theory*, Ballinger, Cambridge, Mass. 1987 (Revised English Edition of *Teorie dell'Organizzazione*. [Translated also in Japanese](#))
- "Processi e tecniche di negoziazione". In G.Costa (a cura di), *Manuale di gestione del personale*, UTET, 1991, pp. 357-382.
- "L'integrazione fra interessi istituzionali nell'economia d'azienda" in *Scritti in onore di Carlo Masini*, EGAE 1993, Tomo I, p.137-149.
- "The use of efficiency and power constructs in the economics and sociology of organization", in S. Lindenberg, H.Schreuder (eds.), *Interdisciplinary Perspectives on Organization Studies*, Pergamon Press, 1993.
- *L'organizzazione delle attività economiche*. Il Mulino, 1995.
- "Disegni di ricerca in organizzazione", in G.Costa, R.C.D. Nacamulli (eds), *Manuale di organizzazione*, UTET, 1995
- "Models of pluralistic organization: The contribution of European decision making research", in S.Bacharach, P.Gagliardi and B.Mundell (eds.), *Research in the Sociology of Organization: The European Tradition*, Jay Press, 1995.
- "Agency, markets and hierarchies", in *The International Encyclopedia of Business and Management, Handbook of Organizational Behaviour*, A. Sorge, M. Warner (eds), International Thomson Business Press, London, 1997.
- "The Forms, Costs, and Development Dynamics of Inter-Organizational Networking" (coauthor M.Ebers), in *The Formation of Inter-Organizational Networks*, M.Ebers (ed.), London, Routledge, 1997.
- 'The comparative assessment of economic governance structures in a cognitive perspective', in R. Viale (ed.) *Cognitive Economics*, La Rosa Editrice, Torino, 1997
- *Inter-firm networks: Organization and industrial competitiveness*.(Editor). Routledge, 1999. ([Translated and published in Chinese](#))
- 'The fairness properties of interfirm networks' (co-author M: Neri) , in A.Grandori (ed.) *Inter-firm networks: Negotiated order and industrial competitiveness*.(Editor). Routledge, 1999.
- 'Rules as a mode of economic governance'(co-authors G.Soda, A.Usai). In L.Engwall, G.Morgan (Eds.) *Regulation and Organization*. London, Routledge, 1999.
- *Simulazioni di negoziazione delle relazioni di lavoro* (co-authors M.Neri, C.Ondoli, G.Soda) Roma, ISFOL, 2000.
- *Responsabilità e trasparenza nel governo dell'organizzazione sindacale* (editor) Milano, EGEA, 2001
- *Organizzazione e comportamento economico*, Bologna, Il Mulino, 1999 (revised edition of *L'organizzazione delle attività economiche*. Bologna, Il Mulino, 1995)
- *Organization and economic behaviour*. Routledge, 2001 (English revised version of *Organizzazione e comportamento economico*, Bologna, Il Mulino, 1999)
- *Organizzazione e governance del capitale umano nella nuova economia*. EGEA, Milano, 2001
- 'Organizational Decision Making' . Entry to the *International Encyclopedia of Social & Behavioral Sciences*, Pergamon-Elsevier Science, 2001)

- *Corporate Governance and Firm Organization*. (Editor). Oxford University Press 2004 (Translated into Chinese; Reviewed by L. Poppo on *Administrative Science Quarterly* 2005).
- 'Governing with multiple principals' (Co-author G.Soda) in A.Grandori (Ed) *Corporate Governance and Firm Organization*. Oxford University Press.2004.
- 'Reframing corporate governance: micro foundations, governance mechanisms and institutional dynamics' in A.Grandori (Ed) *Corporate Governance and firm organization*.. Oxford University Press. 2004.
- 'The bearable lightness of alliances: Associational and procedural contracts' (Co-author: M. Furlotti). In A.Arino and J.Reuer (eds) *Strategic alliances: Governance and contracts*. Palgrave. 2006: pp.31-41
- 'Poliarchic governance and the growth of knowledge'. In Foss N., Michailova S. (eds) *Knowledge Governance* Oxford University Press, 2009
- 'Types of complementarity, combinative organization forms and structural heterogeneity Beyond discrete structural alternatives (co-author S. Furnari). In M. Morroni (ed) *Corporate Governance, Organization and the Firm: Co-operation and Outsourcing in a Globalised Market*. Edward Elgar 2009
- 'Dalle forme alle formule organizzative: una chimica dell'organizzazione' (co-author S.Furnari), In T FAbbri (ed) *L'organizzazione: Concetti e Metodi*. Roma, Carocci, 2010.
- 'Networked resource access and networked growth: A double network hypothesis on the innovative entrepreneurial firm'(co-author E.Cacciatori) in M. Tuunanen, G. Cliquet, G.Hendrikse, J. Windsperger (Eds) *New Developments in the Theory of Networks: Franchising, Cooperatives and Alliances*. Springer Verlag, 2011
- *Organizing Entrepreneurship*. (Co-author L. Gaillard Giordani) Routledge, 2011.
- 'Configurational Analysis and Organization Design:Toward a Theory of Structural Heterogeneity' (co-author S. Furnari) In P. Fiss, B. Cambré, A.Marx (Eds) "Configurational Theory and Methods in Organizational Research" *Research in the Sociology of Organization*. Emerald, 2013
- *Handbook of Economic Organization. Integrating Economic and Organization Theory* (Editor), Edward Elgar 2013.
- 'Models of rationality in economic organization: economic, experiential, epistemic' in A. Grandori (Ed.) *Handbook of Economic Organization. Integrating Economic and Organization Theory* , Edward Elgar 2013.
- 'Human capital and property rights' in A. Grandori (Ed.) *Handbook of Economic Organization. Integrating Economic and Organization Theory* , Edward Elgar 2013.
- *Epistemic Economics and Organization. Forms of rationality and governance for a wiser economy*. Routledge 2013.
- 'Heuristics as methods: Validity, reliability and velocity '. In E. Ippoliti (ed) *Heuristic reasoning*. Springer 2015
- 'Organizational Decision Making' . Entry to the *International Encyclopedia of Social & Behavioral Sciences*, Pergamon-Elsevier Science. Revised 2nd Edition 2015
- *10 tesi sull'impresa.Contro i luoghi comuni dell'economia*. Il Mulino 2015
- 'Linnaeus in the jungle: configurational lenses for discerning forms of economic organization in agri-business' In Martino G, Karantininis K., Pascucci S., Dries L., Codron J.M. *It's a jungle out there – the strange animals of economic organization in agri-food value chains*. Wageningen Academic Publishers 2017
- 'A rightholding perspective on the firm and principled governance: 10 memos' in Pirson M., Steckler E., Wasieleski D. (eds) *Alternative theories of the firm*. Routledge 2022

- 'Constitutionalizing the Corporation' in *Research in the Sociology of Organization*, Volume 'The Corporation: Rethinking the Iconic Form of Business Organization', Edited by R. Meyer, S. Leixnering, J. Veldman, 2022

Commentaries and Reviews in International Journals

- 'Michael Hannan and John Freeman: Organization Ecology' *Organization Studies* 12/3, 1991: 457 – 461
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