KENNY CHING

100 Main Street E62-359 Cambridge, MA 02142 Cell: +1 540 760 9467 Email: <u>kching@mit.edu</u> Citizenship: Singapore

EDUCATION

Massachusetts Institute of Technology, U.S.A

Expected 2014

- Candidate for PhD in Management
- Dissertation: Essays in Entrepreneurial Strategy
- Advisors: Dr. Fiona Murray, Dr. Scott Stern, Dr. Yasheng Huang

Massachusetts Institute of Technology, U.S.A

2003-2004

• Masters of Science in Technology and Policy

The Johns Hopkins University U.S.A

2000-2003

- Bachelor of Science in Biomedical Engineering
- Bachelor of Science in Economics

RESEARCH INTERESTS

Entrepreneurship, Entrepreneurial strategy, Innovation and technological management

SELECTED WORKING PAPERS

Ching, Kenny. "Evolution of a Successful Platform Strategy: The Fluid Phase, Regulatory Change and Strategic Adaptation". (Job Market Paper, Submission target: Management Science)

Ching, Kenny. "Business Model Imitation and Entrepreneurial Strategy". (Submission target: Strategic Management Journal)

Ching, Kenny and Colatat, Phech. "Platform Strategies and Entrepreneurial Communities". (Submission target: Academy of Management Journal)

Ching, Kenny and Huang, Yasheng "Who Benefits from Universities? Firm-level Effects of Varying Institutional Environments in University-led Economic Development". (Under review at Research Policy)

OTHER SELECTED PUBLISHED PAPERS AND ABSTRACTS

Koh, X.Y., Srinivasan, B., Ching, K.H.S., and Levchenko, A. 2006. "A 3D Monte Carlo Analysis of the Role of Dyadic Space Geometry in Spark Generation." *Biophysical journal* 90(6):1999–2014.

Hoe, G.Y.S., Ching, K.H.S., Gurewitsch, E.D., and Allen, R.H. 2004. "Measuring Bioimpedance in the Human Uterine Cervix: Towards Early Detection of Preterm Labor." *Engineering in Medicine and Biology Society, 2004. IEMBS'04. 26th Annual International Conference of the IEEE*, vol. 1

INVITED ACADEMIC PRESENTATIONS

"Evolution of a Successful Platform Strategy: The Fluid Phase, Regulatory Change and Strategic Adaptation".

• Consortium for Cooperativeness and Competition, Kansas City, MO, March 2013

"Business Model Imitation and Entrepreneurial Strategy".

- Academy of Management annual meeting, Orlando, MA, August 2013
- DRUID Society Conference, Copenhagen, Denmark, June 2013
- Trans-Atlantic Doctoral Colloquium, London Business School, May 2013

"Who Benefits from Universities? Firm-level Effects of Varying Institutional Environments in University-led Economic Development".

- Academy of Management annual meeting, Orlando, MA, August 2013
- NUS Brown Bag Series, National University of Singapore, Jan 2012

TEACHING EXPERIENCE

Entrepreneurial Strategy, MIT Sloan School of Management 15.911, MBA Class – Teaching assistant for Professor Scott Stern, Spring 2012

The Business of Software and Digital Platforms, MIT Sloan School of Management 15.358, MBA Class – Teaching assistant for Professor Cusumano, Spring 2012

Advanced Strategic Management, MIT Sloan School of Management 15.904, MBA Class – Teaching assistant for Professor Michael Cusumano, Fall 2011, Fall 2012

Global Markets and Strategy, MIT Sloan School of Management – Teaching assistant for Professor Rick Locke and Professor Yasheng Huang, Summer 2010

Global Strategy and Organization, MIT Sloan School of Management 15.220, Sloan Fellows Class – Teaching assistant for Professor Don Lessard, Spring 2010

Nanyang Technological University (Singapore) Technopreneurship Center – Adjunct Lecturer for the Masters of Science in Technopreneurship Program, 2007-2009

HONORS AND AWARDS

Edward B. Roberts (1957) Entrepreneurship Fund Grant, US\$15,000	2012
Distinguished Reviewer, ENT Division, Academy of Management	2011, 2012
BP-MIT Fellowship for graduate studies in MIT	2010-2011
Kurtz-MIT Fellowship for graduate studies in MIT	2009-2010
Dupont-MIT Alliance Fellowship for graduate studies in MIT	2003 - 2004

PROFESSIONAL ASSOCIATIONS

Academy of Management, member Strategic Management Society, member Tau Beta Pi Engineering Society, member Golden Key Biomedical Engineering Society, member

INVENTION

Probe for measuring Bioimpedance of the Human Uterine Cervix (USPTO 8060195)

Contact: Deborah Barbara. Senior Director, Technology Development, Johns Hopkins University.

Phone: 410-516- 300, Email:dbarbara@jhmi.edu

OTHER PROFESSIONAL EXPERIENCES

Innosight Ventures Pte Ltd (Singapore, China, USA)

2006-2009

• Investment Manager of US\$15m seed stage fund

Economic Development Board of Singapore

2004-2006

• Senior Officer, Strategic Planning Division / Economic Forecasting Unit

LANGUAGES

Bilingual in English and Chinese; Working knowledge of Japanese (JLPT Level 3)

REFERENCES

Fiona Murray – David Sarnoff Professor of Management of Technology and Faculty Director of Martin Trust Center for MIT Entrepreneurship

Massachusetts Institute of Technology

100 Main Street E62 - 470 Cambridge, MA 02142 USA

Phone: 617-253-3681 Email: fmurray@mit.edu

Scott Stern – School of Management Distinguished Professor of Technological Innovation,

Entrepreneurship and Strategic Management

Massachusetts Institute of Technology

100 Main Street E62 - 476 Cambridge, MA 02142 USA

Phone: 617-253-3053 Email: sstern@mit.edu

Yasheng Huang – Professor of Global Economics and Management and Associate Dean for

International Programs and Action Learning

Massachusetts Institute of Technology

100 Main Street E62 - 442 Cambridge, MA 02142 USA

Phone: 617-253-9768 Email: yshuang@mit.edu